



# Agenda Day One - GBK PBC Regional Forum

The Pullman Cairns International 17 Abbott Street, Cairns QLD 4870

#### DAY ONE, Monday 8 April 2024

Time	Торіс	Lead
8:30 – 9:00	Introduction	
	Opening Prayer	GBK /
	Introduction to Country	Facilitator
	Overview	
9:00 – 10:00	Forum outline and setting the scene	
	GBK - introduction Ned David	
	National Native TitleNative Title Council (NNTC) Why we are here today	
	National Indigenous Australians Agency (NIAA) – Australian Government perspective	
	Office of the Registrar of Indigenous Corporations (ORIC)	All
	National Native TitleNative Title Tribunal (NNTT)	
	Indigenous Land and Sea Corporation (ILSC)	
	Australian Institute of Aboriginal and Torres Strait Islander Studies (AIATSIS)	
	Indigenous Business Australia (IBA)	
10:00 - 10.45	MORNING TEA	
10:45 – 12:00	Closed session for PBCs	
	PBCs to share information and discuss ideas for discussion during the forum	Facilitator NNTC
	What do you want to discuss in the forum?	PBCs
	What do you want to tell or ask government and the other organisations that are here today?	GBK
12:00 – 13:00	LUNCH	
13:00 – 14:45	Presentation ILSC	Facilitator
	Presentation NNTT	

Time	Торіс	Lead
	Presentation IBA	
14.45 – 15.15	AFTERNOON TEA	
15:15 – 16:15	Facilitated discussion with the NNTC	
	National PBC Reform	NNTC
	Sea Country Alliance	MATE
	Cultural Heritage	
16:15 – 16:45	Close	
	Debrief and outline focus for day two	Facilitator
	Closing Prayer	GBK

# Agenda Day two Tuesday 9 April 2024

Session	Topic	Lead
8:30-9:00	Opening Prayer	GBK
	Recap from day one	Facilitator
9:00 - 10:00	NIAA Presentation	NIAA TSRA
	TSRA Presentation	(IBA in
	Facilitated Discussion with NIAA and TSRA	attendance)
10.00 – 10:45	ORIC Presentation on Regulatory Posture	
10:45 – 11.00	MORNING TEA	
11.00 – 12:15	Fee for Service	NNTC
12:15 – 1:00	LUNCH	
1:00 – 2:30	Support required for next steps	
	How can we best support PBCs moving forward	
	NIAA     NIZZ	
	NNTC     GBK	
	• ORIC	
	• ILSC	
	• IBA	All
2:30 – 3:00	AFTERNOON TEA	
3:00 – 5.00	Discussion on support required for next steps continued	



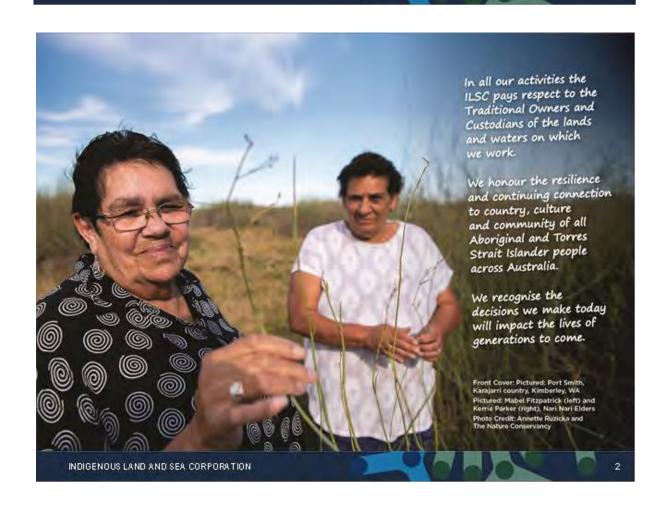
# The Indigenous Land and Sea Corporation

Australian Government Indigenous Land and Sea Corporation



PEOPLE, COUNTRY, OPPORTUNITY.

8 April 2024







#### NILSS

The NILSS reaffirms the ILSC's key role as the lead national agency responsible for returning and managing Country and sets a clear agenda over the coming years in delivering on the agency's vision.



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#### **NILSS Strategic Priorities** Managing Country Sector Leadership **Managing Country** Sector Leadership Grow Indigenous-led Increase Indigenous and Country initiatives on Country influence on priority sectors Returning Country **Returning Country** Meaningful Expand Indigenous Connection Country and its people rights and interests Build beneficial in Country partnerships Partnership Cultural Leadership Excellent Service Excellent Service Cultural Leadership Provide high quality Step up as a culturally services capable leader INDIGENOUS LAND AND SEA CORPORATION



# Our Country. Our Future.

Working together, in partnership, for our future.

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# Our Country, Our Future - what we offer



- Invest in projects: Acquisition and Management
- Provide advice and capability support
- · Connect people

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# We prioritise projects that demonstrate

- Outcomes the capacity to deliver sustained and/or scalable outcomes beyond ILSC funding – strengthening outcomes
- Leveraged funding secured partnership funding and co-investment – maximising value for money
- Equity delivery of outcomes across the regions to support the Indigenous Estate

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# **Eligibility Criteria**

Are you eligible? To partner with the ILSC, you must be able to answer 'yes' to the following:

Does your project involve the acquisition OR management of land and/or water-related interests?

For projects that involve ACQUISITION:

 are you an incorporated entity (or in the process of becoming incorporated) and are you indigenouscontrolled?

For projects that involve MANAGEMENT, are you one of the following:

- an Aboriginal or Torres Strait Islander landholder or holder of a water-related right?
- an incorporated entity?
- · an organisation interested in investing in Indigenous-held land or waters?
- Does your project have the support of the Indigenous land/water holders and their consent for its use?

**Benefits:** Will Indigenous people enjoy access, opportunities and benefits from land or water as a result of your project?

Compliance: You must be compliant with your incorporating legislation and any agreements you have with the ILSC

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# Assessment criteria – critical success factors

#### OPPORTUNITY AND OUTCOMES

What is the need/opportunity, how will this be addressed, and what outcomes will be delivered as a result? We will consider:

- > evidence of need
- > strength of the apportunity
- > the link from the idea to activities and outcomes
- > whether the plan has clear timeframes and achievable results.
- what steps you have already taken to deliver this project.
- how your project complies with sound land management and environmental practices:
- If the ILSC is the most appropriate funder for your project

# FUNDING CRITERIA

#### PROJECT VIABILITY

Will the proposed activity have sufficient funds to meet its operating (expenditure) requirements and therefore deliver the projected outcomes? We will consider:

- value for money
- whether there is sufficient co-investment (partnership funding, income generation, inkind support) to carry out the activity
- whether the project can continue beyond the life of ILSC funding

#### FINANCIAL HEALTH

Has your organisation demonstrated sound financial performance and is it currently in a solid financial position? We will consider:

- Financial performance (income, expenditure, profit/loss) over the past three years
- financial position (assets, liabilities, liquidity, debt, equity)
- stability of your income/funding streams
- > Financial managements processes and controls

#### CAPABILITY

Can you effectively demonstrate the ability to manage, implement, monitor and report back on the project? We will consider:

- Whether the organisation demonstrates good governance and operates effectively
- your experience and past performance with similar projects/activities
- skill levels and experience of staff and project partners (if applicable)

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on a verage/year, 2018-23 \*\*on a verage/year, 2011-23 Unmarked total, 1995-2023



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Checkel Syrs, General Honoger, Queenstand Murray Darling Childrenia Ltd.

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#### PEOPLE. COUNTRY. OPPORTUNITY.



# Western Division (WA)

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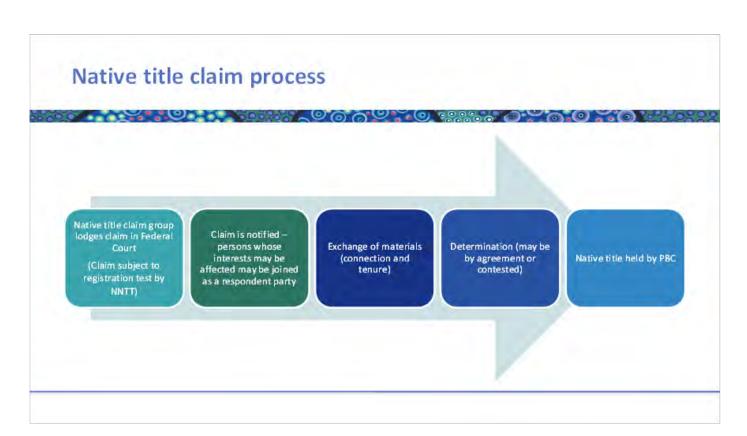
NNTT – what we do and how we can work together

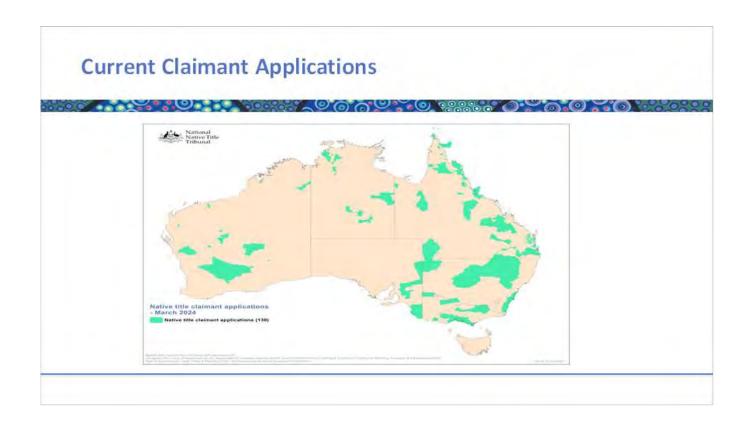
Mary Scalzo, – Manager, Strategic Capability & Post Determination Assistance

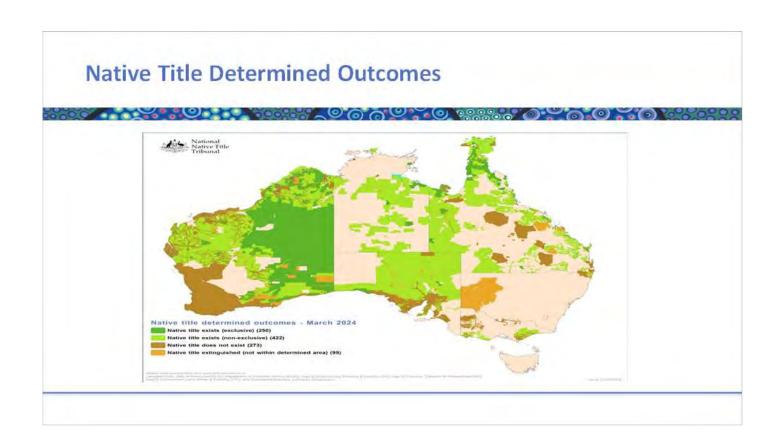
Amanda Gamble, Senior Officer – Post Determination Assistance

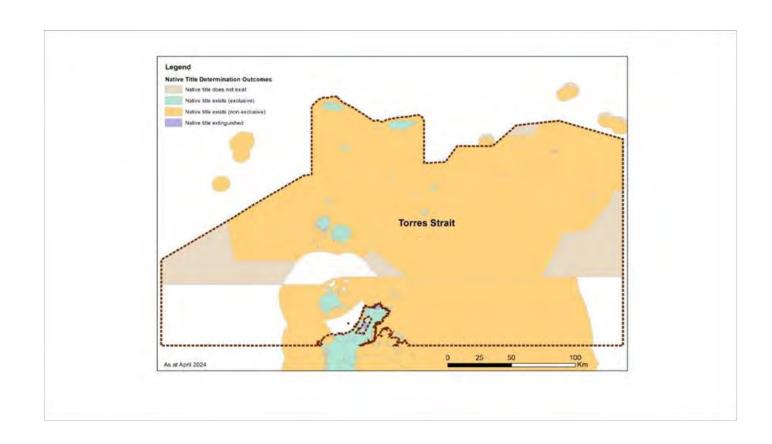
# National Native Title Tribunal & Native Title Registrar

- · agreement making
- maintaining registers (lots of useful information)
- mapping/geospatial
- dispute resolution



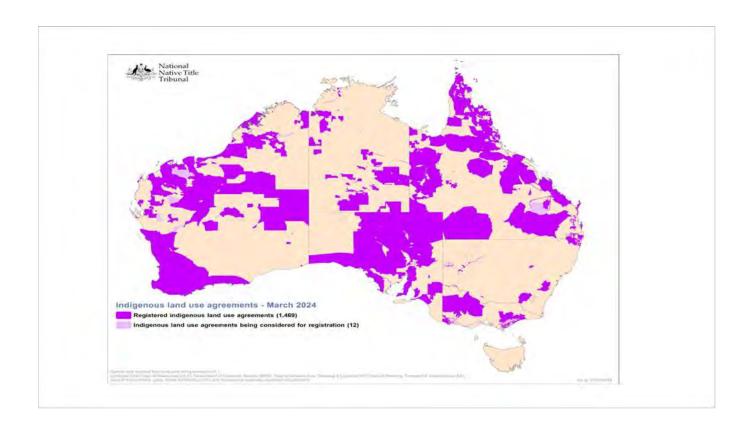






# **Indigenous Land Use Agreements**

What is an ILUA?	<ul> <li>ILUAs are voluntary agreements with a native title group or Registered Native Title Body Corporate and other parties</li> <li>Once registered binds all native title holders</li> <li>Three types of ILUA's: Body Corporate, Area and Alternative Procedure.</li> </ul>
Process	<ul> <li>Negotiations may be facilitated by NNTT</li> <li>Requires registration by Native Title Registrar</li> <li>Process involves notification and allows for objections</li> </ul>



# Indigenous Land Use Agreements in Torres Strait Region

- ILUAs (Registered) = 104
- ILUA (going through registration process) = 1
- Body Corporate ILUAs = 70
- Area Agreement ILUAs = 29

#### **Future Acts**

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#### What is a 'future act'?

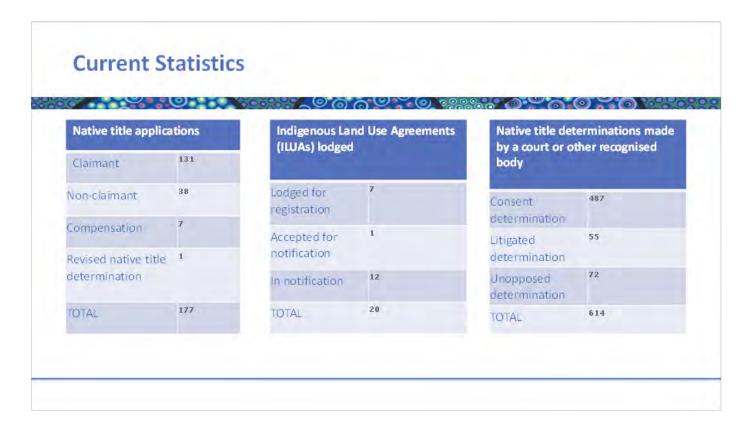
 a proposal to deal with land or waters in a way that affects or extinguishes native title rights and interests on or after 1 January 1994

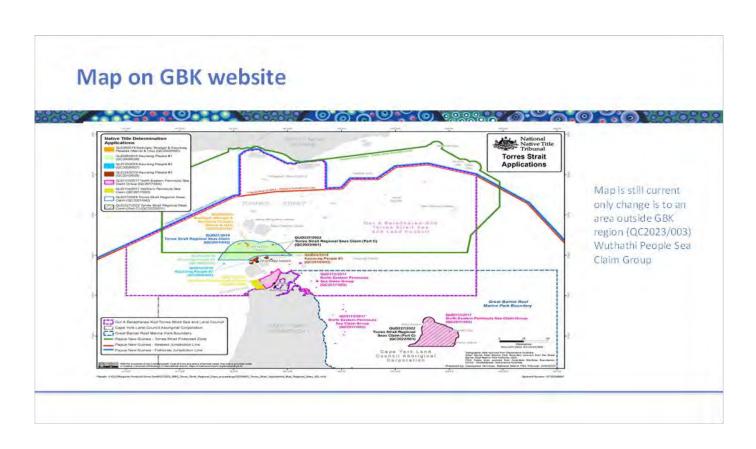
#### Examples

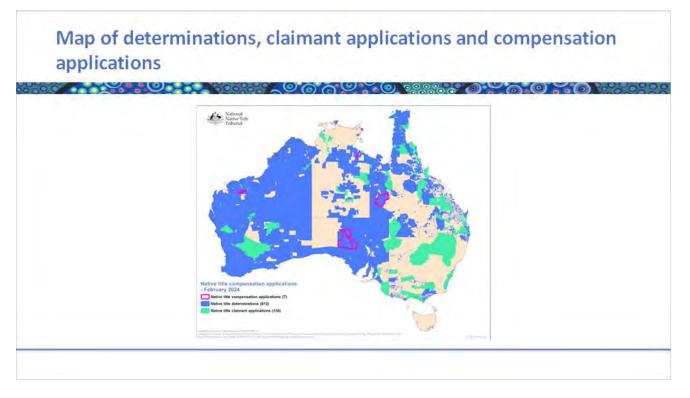
- grants of leases and licences
- · dedication of reserves
- construction of facilities for the public (eg school, hospital)

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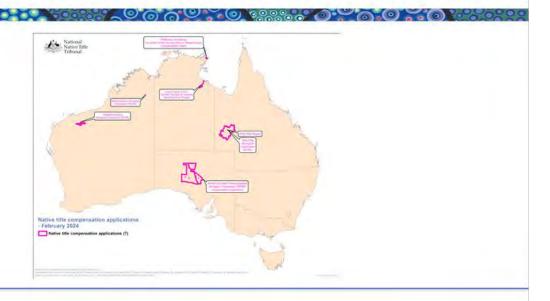








# Map of compensation applications



#### **NNTT Registers**

(Under the Native Title Act, the Native Title Registrar must keep three registers of native title information)

- · Register of Native Title Claims
  - information on claimant applications that have satisfied registration test

- · Register of Indigenous Land Use Agreements
  - information about Indigenous Land Use Agreements
- National Native Title Register
  - information about Court decisions in native title claims, native title compensation claims, non-claimant applications and revised native title determination applications

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# Requests for assistance since 2021 from Torres Strait Region

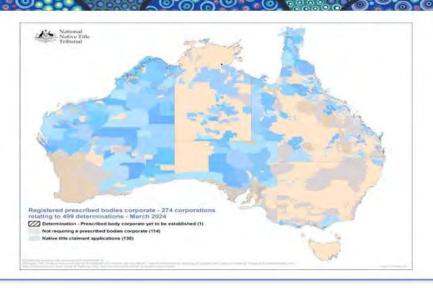
- Section 203BK(3) NTRB Dispute Resolution Function: 3 requests
- Section 60AAA Mediation conducted: 2 requests
- s 60AAA Preliminary conferencing: 4 requests

#### Summary

- · NNTT worked with GBK to manage requests.
- NNTT = 4 mediations.
- Others = GBK Dispute Resolution Policy for Post-Determination Intramural Disputes.

#### Mediations (s 203BK(3)) Mediation process design Meetingfacilitation Searches of the NNTT's registers · Geospatial services including preparation of maps, analysis of tenures and spatial overlaps within identified areas Presidents Approval Mediator Assigned Logistics finalised Cost/Engagement Agreement finalised Factors considered by in mediation assistance Circumstances Location Cultural safety Whether the parties have had previous mediations with the Tribunal and if so, who mediated, and whether having the same mediator and Senior Officer would be beneficial Cultural factors, such as whether an Indigenous mediator would be better suited to the matter Any conflict of interests





### Post Determination Assistance: under section 60AAA of NTA

#### Guiding Principles:

- · Self-determination
- Ethical Practice
- · Collaboration and co-design
- · Openness and transparency
- Professionalism

#### Staged Approach:

- · Preliminary conferencing
- Facilitated information exchange / discussion between the parties
- Mediation

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#### NNTT and ORIC: Difference in roles

NNTT may assist at the request of PBCs or native title holders with resolution of issues consistent with the NTA, Native Title PBC Regulations and traditional decision making (Ailan Kustom)

#### Summary

- ORIC = OUTSIDE VIEW
- NNTT = INSIDE VIEW

# **Category of Disputes**

- · Membership of the RNTBC
- · Settling Internal Boundaries
- Speaking for Country
- · Dissatisfaction with the Determination
- · Distribution of Benefits
- Consultation & Consent in relation to Native Title Decisions
- · Accountability of RNTBCs to the broader native title holding group

# Other sources of information/data on NNTT website

#### Resources under Geospatial Tile:

Native Title Vision (NTV) provides data on all matters that appear on the NNTT Registers. NTV also shows information about historical applications

Native Title Dashboard that summarises counts of the matters shown in NTV.

Maps for presentations that are updated monthly and maps for national, state, territory and regional levels that are updated quarterly.

#### Statistics:

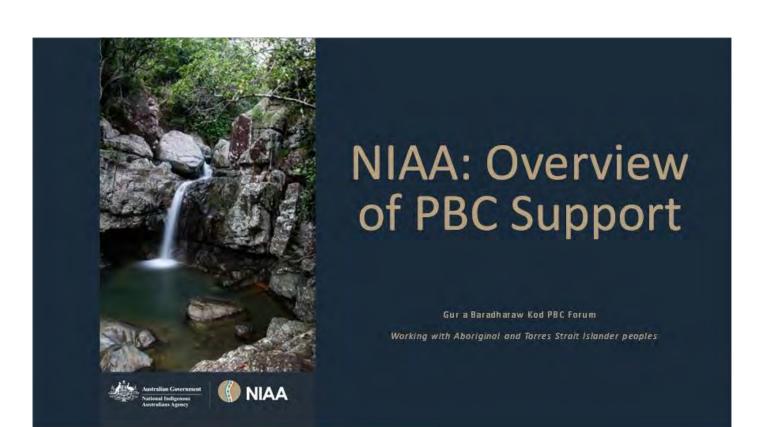
NNTT website also provides statistics with current data updates available on Mondays.

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# Questions? How can we work together?



Josephine Falls, Wooroonooran National Park

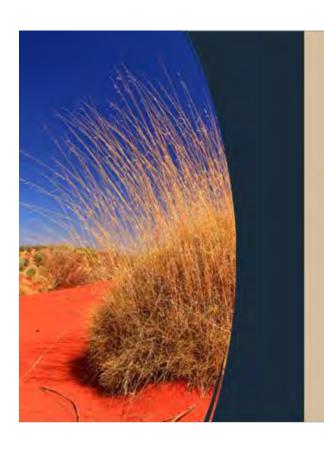




Who is the

NIAA?

| Pail Notices peoples | Abodiginal and Terry | Shorth Introduce peoples | Abodiginal and Terry | Shorth Introduce peoples | Adoption and indigenous arganizations | Australian | Aus



# NIAA & PBCs

- The NIAA is responsible for the laws and rules PBCs have to follow in the PBC Regulations and some of the Native Title Act
- · Government policy on PBCs
- · Funding for the Native Title system, such as
  - Native Title Representative Bodies and Service Providers
  - Capacity Building for PBCs
  - Other organisations which support PBCs, such as the NNTC and AIATSIS

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#### Basic Support

Funding provided through Native Title Representative Bodies or Service Providers (NTRB/SP) to help PBCs meet basic compliance obligations.

#### PBC Capacity Building

For PBCs to generate economic benefits through the effective and sustainable management of their land.

\$58.2 million is available over three years from 2023-24 to 2025-26



PBC Capacity Building Project Examples

- Increase the capacity of PBCs to take advantage of economic opportunities
- Support to build long-term organisational capacity within PBCs
- Support effective native title agreement making

Types of projects that can be supported

#### Some examples of what may be funded include:

- ✓ Professional services (legal, accounting, business/financial strategy, web design and communications, coaching/mentoring)
- Develop governance, management capacity, internal business systems (rule book design, operational policy – decision-making trees, dispute management processes etc.)
- Undertake strategic or land use planning or business feasibility study
- Purchase equipment for office, or upgrade ICT capability and software
- Developing strategic and business plans
- Support capacity to apply for other grant programs, such as preparing to deliver a ranger program

Types of projects that cannot be supported

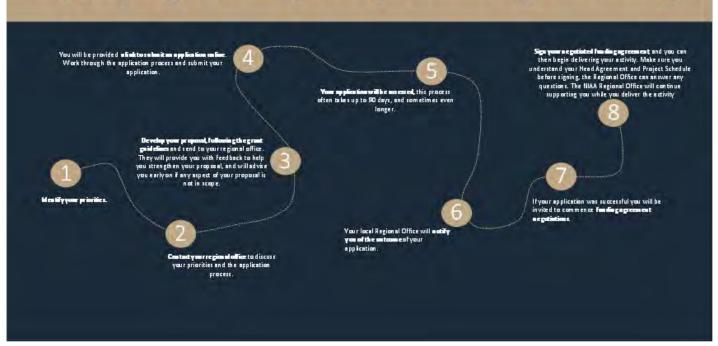
# PBC Capacity Building Funding cannot be used to fund:

- ✗ General or ongoing operations of a PBC
- Responsibilities of industry proponents (such as cost of ILUA negotiation)
- ★ State and territory responsibilities (such as cost to implement state legislation or projects)
- Legal claims, lawsuits or legal disputes

# Most common project types

Strategic Plan	Develop and implement a plan to support PBCs to work with their Directors, members and Traditional Owners to define their long-term (e.g. 5-10 years) vision for the future, identify and prioritise goals, objectives, and key steps needed to achieve those goals.
Business or Economic Plan	Develop and implementing a business or economic plan to identify and prioritise business opportunities, attract investors and lenders, support businesses development, set up fee for service activities, apply for grants grants, or establish joint ventures.
Land Use or Country Plans	Support PBCs, members and Native Title holders to map and agree cultural, social and economic values as they pertain to land, and identify opportunities. Often (though not always) these activities result in the development of a Country Plan that communicates a PBC's vision and aspirations for Country, Culture and People.
Corporate Policies and Procedures	Develop and implement policies and procedures provide guidance on how to put rules and regulations into practice through day-to-day operations (such as code of conduct, conflicts of interest policy, WHS, risk management, business continuity plan, travel policy etc),
Training for Directors or staff	Deliver training, mentoring and professional development opportunities, covering topics such as governance, financial obligations, Native Title, agreement-making, reporting, administration and mediation.
Rulebook updates	Establish a rulebooks, or make rulebook updates (either voluntarily to support a particular outcome for Native Title holders, or to meet new legal requirements).

# Applying for Capacity Building Funding



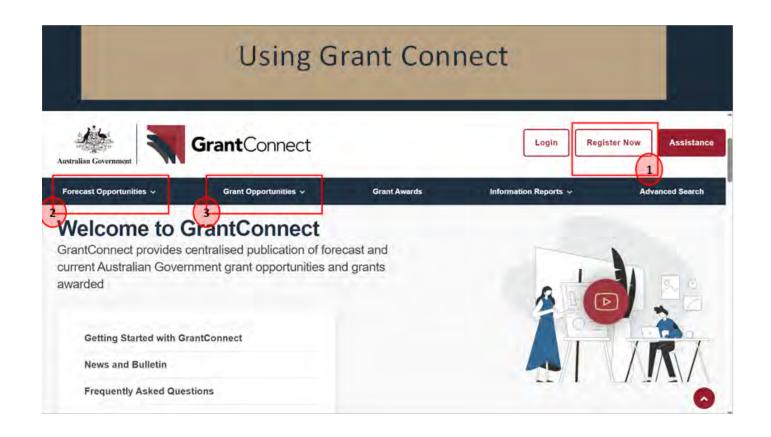
# Tips for Preparing a Proposal

Identify your needs	Identify what your aspirations are, and what you need to do to achieve those aspirations.  Once you know what you want to achieve, look at what funding options are available to achieve that
Talk to the regional office	The Regional Office staff will be able to give you guidance material to help you develop your proposal, and can confirm if your idea is in or out of scope. Talking to them early can save you time.
What to include in your proposal	Make sure you are clear on:  What you want the project to achieve/what the outcomes of the project are  What you will do to achieve those outcomes  How the project aligns with at least one objective of the Capacity Building Program  Include a budget, anything mentioned in your budget should also be discussed while you are explaining what you are proposing to do

# Tips for when submitting Grant Applications

Prepare your application	<ul> <li>Be clear in your writing, use short, easily read sentences. Avoid weak wordings like 'maybe' or 'hopefully' – use 'will' and 'can'</li> <li>Address any feedback that has been provided by NIAA or others, this feedback will help you strengthen your application</li> <li>Address the key assessment criteria</li> <li>Check the evidence and documents that need to be included, review the Grant Opportunity Guidelines.</li> </ul>
Proofread	Check that it is clear in your application what you want to achieve and how you want to achieve this, a good way to do this is have someone unfamiliar with your proposal to read it.



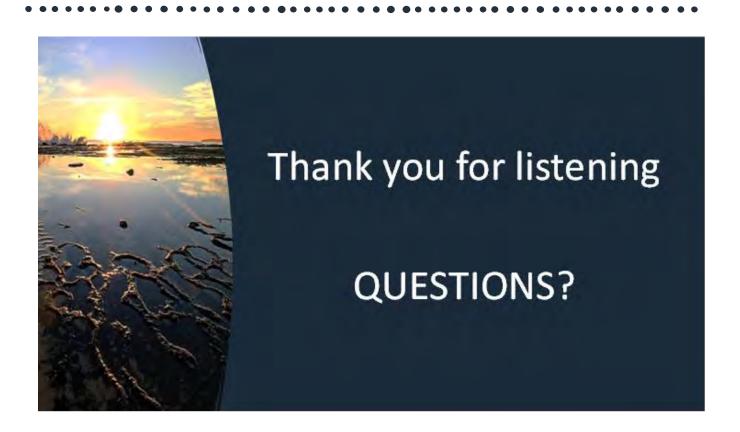


# Using Queensland Government Grants Finder Text Queensland Government Grants Finder The Queensland Government Grants F





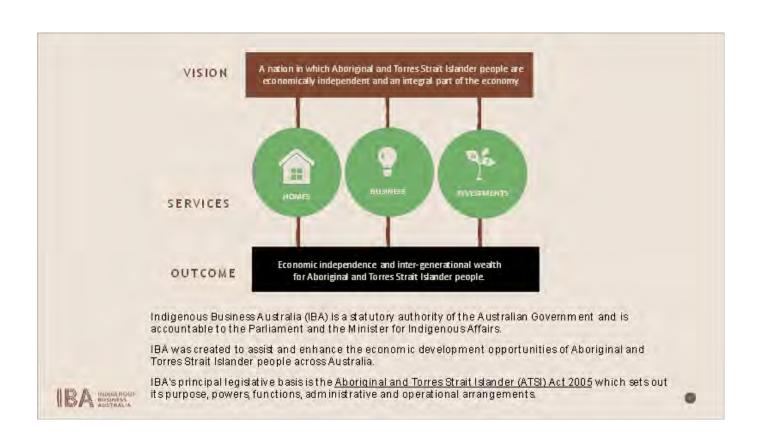




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# Our key activities & pathways to prosperity



#### HOUSING

- · Capability and skills workshops
- Home loans
- Shared equity
- No establishment fees
- Lower deposits
- Longer loan terms
- No early payment fees
- No requirements for mortgage insurance



#### BUSINESS

- · Capability and skills workshops
- Access to resources, referrals, business support and industry experts
- Business loans, start-up finance package, producer offset loan, equipment finance, invoice finance and performance bonds
- Natural disaster and state of emergency support



#### INVESTMENTS

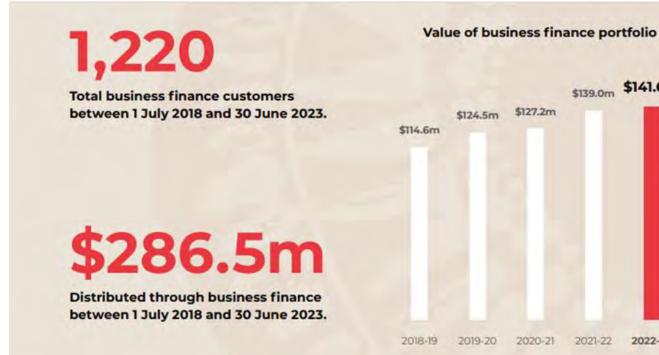
- Capability and skills workshops
   Access to governance, strategic planning, due diligence, business and industry experts
- Residential development with Aboriginal and Torres Strait Islander organisations
- Manage assets and funds to generate money back to communities



#### PARTNERSHIPS

- Partnerships with Aboriginal and Torres Strait Islander businesses to co-design and deliver capability building workshops
- · Event sponsorships
- Social enterprise grants for First Nations women
- First Nations businesses to co-design and deliver capability building workshops
- Financial services sector, including like –minded banks to help customers transition to and access the benefits of

## 2,516 Value of home loan portfolio Total new home loans between \$1,322m \$1,284m 1 July 2018 and 30 June 2023. \$1,269m \$1,217m \$1,153m Distributed through home loans between 1 July 2018 and 30 June 2023. 2018-19 2019-20 2020-21 2021-22 2022-23





\$139.0m \$141.6m

2021-22

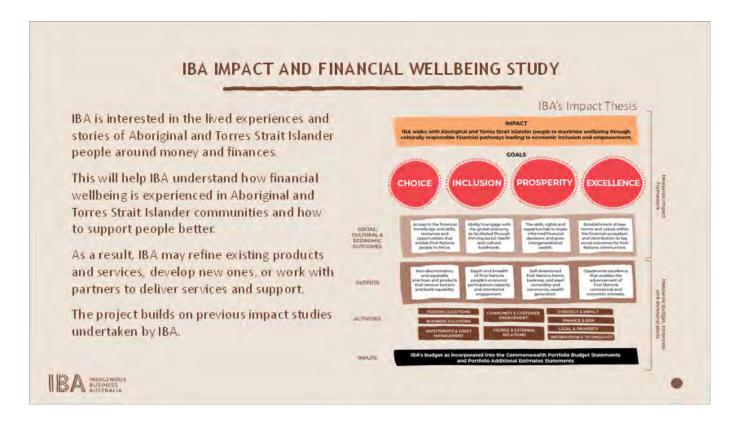
2022-23

## MOU with Torres Strait Regional Authority

The Torres Strait Regional Authority (TSRA) and Indigenous Business Australia (IBA) signed a Memorandum of Understanding (MoU) in 2022 to assist and enhance the economic development opportunities in the Torres Strait.

This agreement enables the sharing of information, expertise and potential opportunities on economic infrastructure for the region. This may include assisting each other with resources as opportunities arise, for example, sharing office space, and providing for staff secondments between both parties. IBA are currently collaborating with TSRA on the IBA Impact and Financial Wellbeing Study.

The MoU is the first step to setting out a framework for ongoing discussions to be able to maximise our resources to achieve mutually beneficial outcomes and greater economic development and social growth for the region.



#### WHAT IS THIS PROJECT ABOUT?

#### Phase 1 - Financial Wellbeing

During this phase we will explore the relationship and importance of financial wellbeing to overall wellbeing.

It will help us understand ways to support the financial wellbeing Aboriginal and Torres Strait Islander people who aren't already accessing IBA services.

- Online survey of Aboriginal and Torres Strait Islander people across Australia. (May 2024)
- Focus groups, interviews, and surveys in five case study locations. (April and May 2024)
  - Alice Springs NT
  - Karratha and Roebourne WA
  - Shepparton VIC
  - Torres Strait QLD
  - Western Sydney NSW



#### Phase 2 - Impact

During this phase we will evaluate the impact of IBA's activities on people already accessing these services, informed by the results of Phase 1.

We will identify areas where IBA has the biggest impact on financial wellbeing, and potential areas for improvement.

 Online surveys and interviews with existing IBA customers, partners, and staff. (April and May 2024)

The project has full ethics approval from the AIATSIS Research Ethics Committee.

IBA has commissioned Lonergan Research and Yindyamarra Consultancy to undertake the research.





#### WHAT DOES THIS MEAN FOR THE TORRES STRAIT?

This research will help us understand what financial wellbeing means for people living in the Torres Strait, and how best to support them.

IBA and Torres Strait Regional Authority (TSRA) are collaborating for the Torres Strait research as part of Phase 1 of the project.

You can help by promoting the project and encouraging people in your community to participate.

Community fieldwork - week commencing 13 May 2024

- 1 x focus group of 6-8 locals
- . 5-6 x in-depth interviews with locals
- · 2 x business interviews
- · 40 x surveys (face-to-face and/or online)

We will also report back the findings in late 2024 and are interested in your thoughts about how best to do that (such as snapshot report, presentation, workshop, etc).

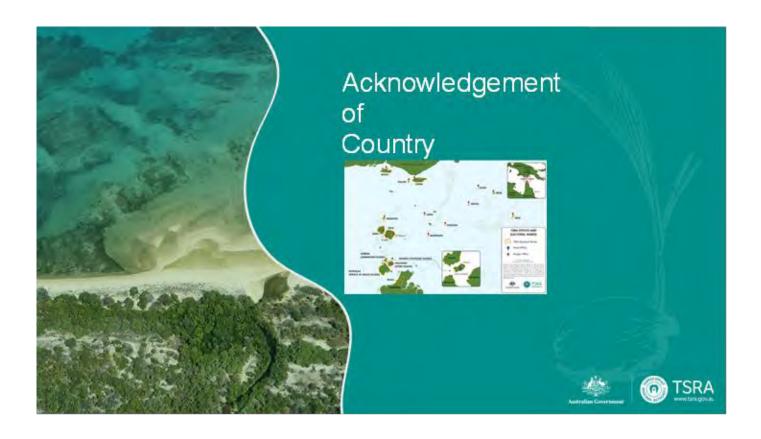


Read our full Corporate Plan
and Strategy Towards 2028
by scanning the QR code.



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Development Plan Vision

Yumi pasin – yumi Ailan Kastom.

Strong in culture, unified partnerships to achieve a sustainable future.

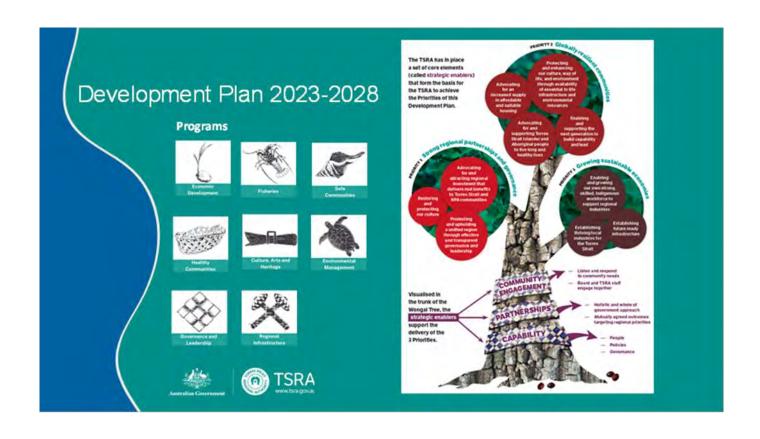
Ngalpum pawa a danalayg matha kaymel bangal susta kawarya.

Meriba tona, merib gedira tona a merib arentoe tona batkapda a bakeb au kelakela beli lalo ry kikemem rabakhawar sustamum MELEM MELE.

Ngalpan mina Pawa a Ngalpan mina Igdilinga. Ngaru bangal urapun sasa sawarsa.

Purpose

Progress towards closing the gap for Torres Strait Islander and Aboriginal people living in the Torres Strait Region through development planning, coordination, sustainable resource management and preservation and promotion of Indigenous culture.



## TSRA Grant Funding

#### Partnership arrangements

- TSRA can develop a partnership arrangement, header agreement or Memorandum of Understanding with organisations.
- These arrangement set the business relationship, strategic intent and manner for working together to achieve joint outcomes.
- Example: TSRA CEQ MoU for healthy community initiatives.
  - · Enabling access to healthy and affordable food for communities.
  - · Supporting joint funding of local healthy community initiatives.





## TSRA Grant Funding

#### Funding Criteria - Entities

#### Application Criteria:

an Aboriginal and/or Torres Strait Islander Corporation registered under the Corporations (Aboriginal and /or Torres Strait Islander) Act 2006

- · applicants must have an ABN (RNTPBC)
- · an individual (native title holder) or community member
- · auspice sponsorship for applicants
- online funding applications through Smarty Grants system.

#### Assessment Criteria:

 Assessment of funding application depending on complexity, value, partnership arrangements, type of funding sought, risk assessment, benefits and comparative assessment, in-kind or other contributions.





## TSRA Grant Funding

#### Safe Communities

- · Contributing to Safe Communities policy and grant delivery in the region.
- Shaping regional planning and service delivery, including supporting social services, to address community and domestic safety issues.
- · Supporting safe and accessible community infrastructure.
- Supporting the delivery of non-mainstream community and social support services, including capacity building in communities.
- Funding available for Safe Communities initiatives.





## **TSRA Grant Funding**

#### Healthy Communities

- · Contributing to health policy and grant delivery in the region.
- Monitoring the rollout of and contributing funding to the delivery of essential services to support healthy communities.
- Supporting preventative health and wellbeing initiatives including sport and recreation activities.
- · Supporting healthy and affordable food for communities,
- Funding available for Healthy Communities initiatives.





## **TSRA Grant Funding**

#### Culture, Arts and Heritage

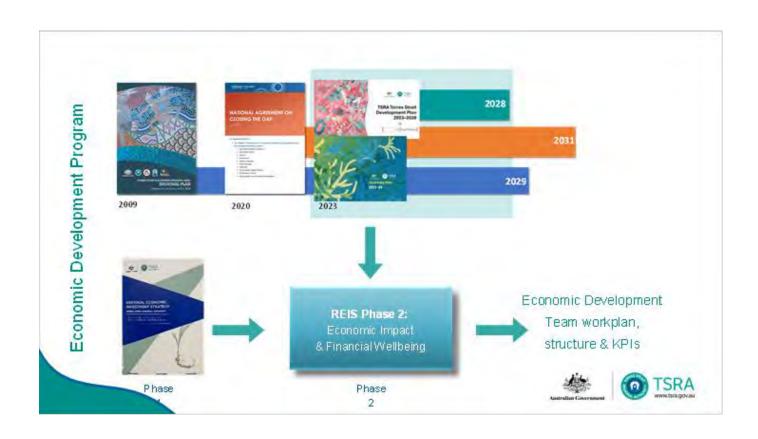
Protect, promote, revitalise and maintain Torres Strait Islander and Aboriginal traditions and cultural heritage across the region

- Ensuring cultural and language preservation, maintenance, development, and promotion.
- Preserving and promoting Indigenous languages.
- Expanding the regional arts industry.
- Cultural heritage education, preservation and maintenance.
- Protecting copyright and intellectual property rights.
- Undertaking cultural values and protocols development projects.
- Integration of community- based cultural and art activities with community and social services delivery where appropriate.
- Funding available for activities





#### **Economic Development Team** Vision Mission Values Goals We are solutions brokers; ED will be the broker helping Respect. Identifying the skills and working to find the best our people on their journey to support required to assist Honesty. options for each of our clients gain business prosperity by leveraging deals. through a deep understanding Transparency. Being proactive (long-term) of their needs and commitment · Improving financial wellbeing solutions, not short term). Fairness to long-term relationships. through provision of services We give out \$to support Trust. · We create and build trust. tailored to the needs of people corporate and development in our region. · Relationships - invested · We foster strong tearnwork plan objectives. longer term outcomes. and collaborate with others. Make it easy for our people to We have hard conversations. access to support and finance. · Integrity. · We foster shared to start, develop or growth their Sensitive and committed / responsibilities and · Respect. invested in our dients needs. partnerships. · Care. Improving our peoples' lives by In it for the long run / part of creating opportunities to the community. Commitment. embed infrastructure based on our communities' needs Resilience / patience. Trusted relationships · Bring together and keep value in our people and communities







Industries		2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Fiting	Grant	\$150,000	\$33,383.80	\$29,511.90	\$40,470		
	BSS	\$100,000	\$15,000,00				
	Loan	\$250,000	\$51,186.50	\$68,581.10	\$60,703		
Arts and Creative	Gmit					\$22,500	
	iss					\$30,000	
	Loan					\$27,500	
Tot fism	Grant			\$131,856		\$618,500	\$110,991
	888			\$102,607.05		\$10,000	\$74,000
	Loan			\$766,000		\$27 6,500	\$369,005
TOTAL BGP		\$600,000	\$99,570.30	\$1,401,656.45	\$101,173.00	\$1,015,000	\$583,999.45









Economic Development proposed new approach

THEORY OF CHANGE

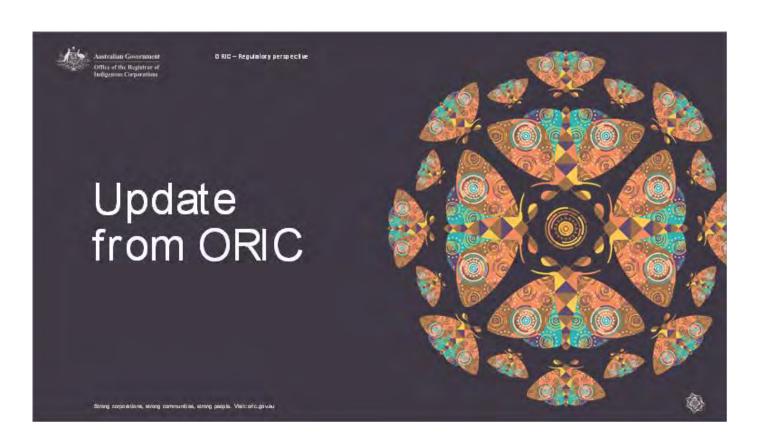
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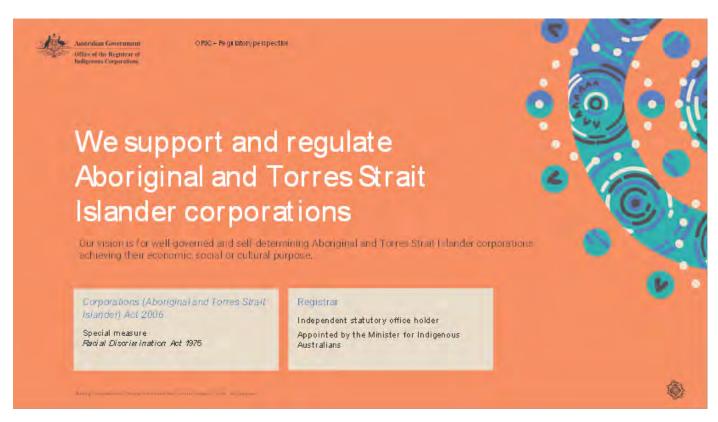
Learning

Learnin









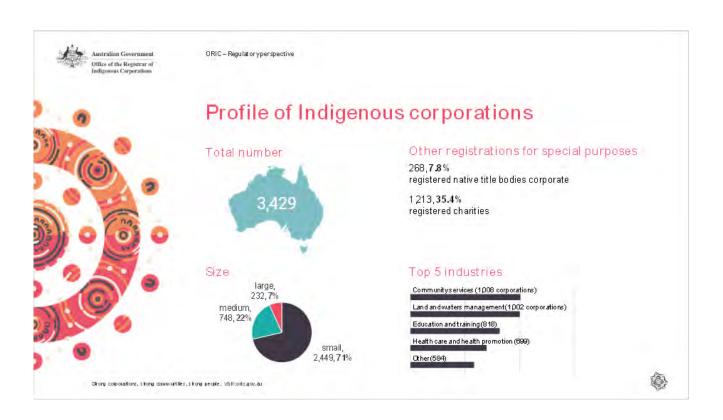


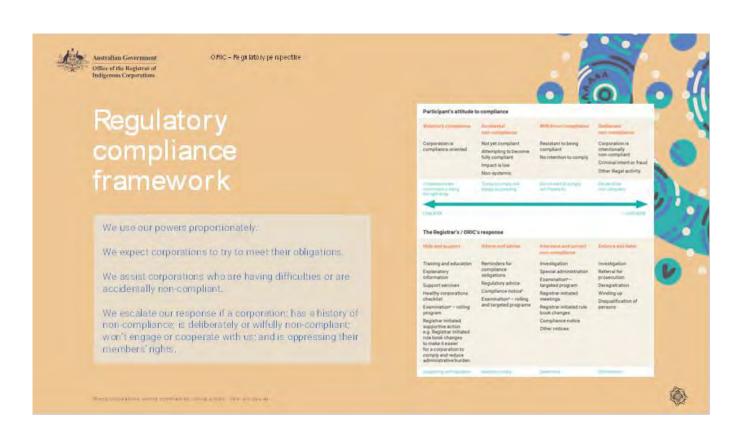
ORIC - Regulatory perspective

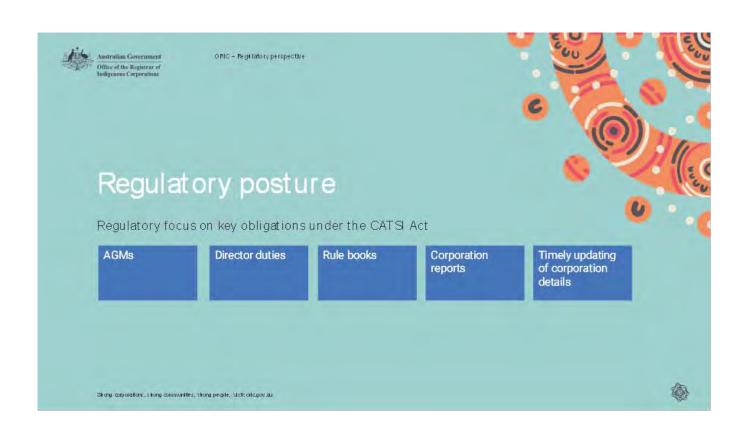
## Comparing legislative frameworks

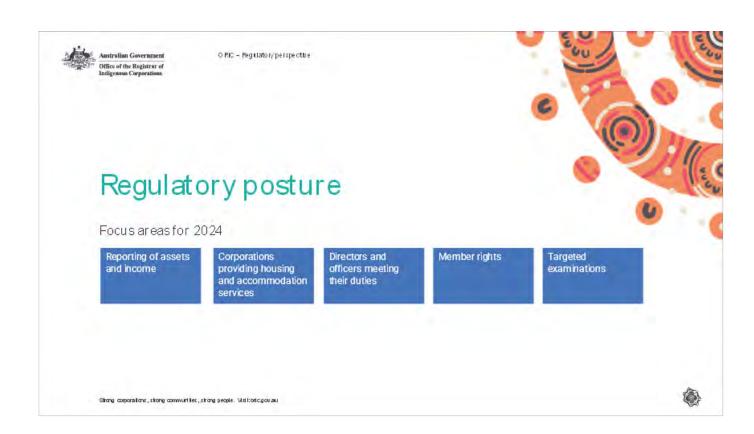
	CATSI Act		Corporations Act
Members	At least 5 (but can apply to have fewer)		At least one
	No maximum		Private company: maximum of 50 Public company: no maximum
Directors	Restrictions: majority must be Indigenous, members, and not be employees		No restrictions
	Corporations can choose to allow non-members		
Number of directors	Minimum of 3 and maximum of 12 (corporations can apply to set lower or higher numbers)		Private company: at least one Public company: at least 3
Rules	Must have a rule book.  Must contain: corporation name and objectives, membership eligibility, director eligibility, frequency of directors' meetings and a dispute resolution process.  Must also adopt the replaceable rules in the Act		Can adopt replaceable rules in the Act or their own constitution
	or replace them in their rule book.		
Fees for registration and lodging forms	No fees		Fees

Strong corporations, strong communities, strong people. Visit: orlog ox au













## About the Native Title Research Unit/ICG

Established 30 years ago.

Funded by NIAA to undertake native title research and other activities:

- Influence policy and practice and inform decision-making (PBC Survey)
- Link people & ideas & sharing knowledge and practice (PBC Website; Youth Forum and Native Title Workshops)
- •AIATSIS's Indigenous Country and Governance Unit (ICG) produces resources and delivers activities to support the native title sector, and in particular Native Title Representative Bodies, Service Providers and Prescribed Bodies Corporate.



## PBC Survey 2024

In 2024, AIATSIS is undertaking a national Prescribed Bodies Corporate (PBC) Survey building upon the evidence gathered from the PBCs surveys undertaken in 2013 and 2019.

#### Purpose of the Survey:

- to report publicly on the challenges faced by PBCs, including in managing native title rights and interests and in meeting their statutory obligations.
- Also provides an opportunity for PBCs to talk about their successes, challenges and aspirations and to report on where they need more support to meet their short- and long-term goals.
- Results of the Survey will be compiled in a comprehensive report which will be published widely and will inform governments of the resources needed by PBCs to build capacity and to pursue their goals.



## PBC Survey 2024 - example questions

What are your PBCs biggest information needs?

What are some of the key areas of your PBC success?

What are the key challenges faced by your PBC?

What areas of your PBC work are you not currently funded for?

Who is doing what on your country; how are they engaging with and respecting the PBC?

What are your PBCs aspirations for the future?

What are your top 3 strategic priorities?

How does your PBC use technology to do business?



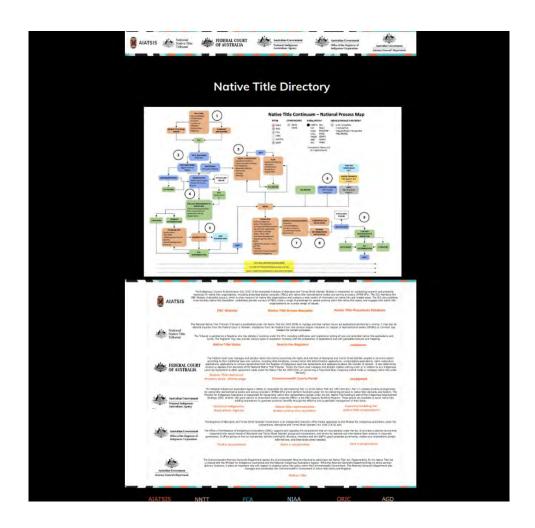
#### **PBC** Website

ICG is currently reviewing the PBC Website (nativetitle.org.au) to:

- provide more up-to-date information and resources for PBCs and native title organisations;
- make the website easily accessible on computer, phone and tablet;
- · include a new PBC Roadmap; and
- include the Native Title Directory.

We would like to develop regional focuses, so if there is particular information you would like to see on the website for the Torres Strait region, please let us know.

We can also put information in language if people would like that.



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### **PBC Decision-Making Guide**

- In 2018, AIATSIS and the Taungurung Land and Waters Council (TLaWC) developed a decision-making guide for their directors and members.
- Taungurung wanted to put together a guide about the types of decisions it makes, how to make them well and to tell their members how decisions will be made that affect them. The Taungurung wanted to develop their decision-making skills including in relation to managing disputes.
- We will be seeking 'volunteers' to test the decision-making guide from December.



## **PBC Decision-Making Guide**

#### Modules:

- 1. Decision-making values and rights
- 2. Native title decision-making
- 3. Elders, directors and decision-making
- 4. The Chair (and Deputy Chair)
- The Chief Executive Officer
- 6. How does the PBC make decisions?
- 7. Decision-making by PBC members and Native Title Holders
- 8. Conflicts of interest
- 9. Dispute management
- 10. Building agreement



#### Research

#### **ALRA Land Claims Project**

Return of Native Title Materials Project

**Comprehensive Settlement** 

#### Other research:

- Water Rights
- Renewable energy
- Cultural heritage
- · Human rights and International Rights FPIC in domestic law & practice



## Workshops

#### NTRB Legal Workshops

Since 2017, AIATSIS has run a workshop for NTRB legal workshops for lawyers to meet together as a community of practice, share knowledge and engaging in professional development opportunities. We are expanding the delivery of the workshops by hosting an NTRB researchers' workshop and a PBC Support workshop in 2024.

#### Youth Forum

- Youth Forum is facilitated by the ICG at the AIATSIS Summit.
- Focus how youth engage with native title and governance and identify and opportunities for increased understanding and engagement.



#### Native title newsletter

- Published twice a year our next newsletter will be published in May.
- Circulated widely in native title sector, to libraries and universities and other organisations.
- Includes:
  - o updates on native title statistics around the country;
  - o articles on recent developments in native title and related areas;
  - o case law updates on native title and related cases;
  - o articles on law reform, mining and renewable energy issues, water reform, etc;
  - o profiles of people who work in the native title sector; and
  - o guest articles (e.g. our most recent issue included guest articles by NNTT and CNTA).
- Please let us know if you would like to contribute to the newsletter.





## **National Native Title Council (NNTC)**

# Acknowledgement

The National Native Title Council would like to acknowledge the Traditional Owners of all the land and sea country that we are meeting on today, and pay our respects to Elders past, present, and emerging.





# **ABOUT THE NNTC**

#### **Supporting First Nations' development:**

- Advocating for First Nations' rights of selfdetermination
- Unlocking the economic potential of PBCs and supporting First Nations-led economic development

#### Influencing legislation & policy:

• Improving the native title sector's laws, programs & institutions to provide greater resources, opportunities & support for PBCs.

#### Working with industry

 Influencing businesses and investors to adopt best practice in engaging with Traditional Owners



## **OUR TEAM**

- · Our CEO is Jamie Lowe.
- Jamie is supported by a team of legal, policy and governance practitioners in international human rights, native title, cultural heritage, agreement-making, media etc.
- Our staff profile includes over 50 percent First Nations staff.
- We have staff located in Perth, Melbourne, Canberra, Sydney, and Broome.



## **OUR HISTORY**

In 2005, the Aboriginal and Torres Strait Islander Commission (ATSIC) was abolished, leaving Australia without any national First Nations representation.

In 2006, the Native Title Representation Bodies (NTRBs) incorporated the NNTC to become a peak body for the native title sector.

In 2017, we amended our constitution and opened up membership to PBCs.

We represent our members, who know that joining together makes us stronger. United together, we have a national platform on which to achieve our policy goals and improve the native title sector as a whole.

### **OUR GOVERNANCE AND MEMBERS**

We have 14 regional members. GBK is one of these.

MTHILI/APS —, MEMBERS — PILIC I TELCT

https://nntc.com.au

We have 3 PBC members from the Torres Strait:

- Badu Ar Mua Migi Lagal (Torres Strait Islanders)
   Corporation
- 2. Malu Ki'ai (Torres Strait Islanders) Corporation
- 3. Malu Lamar (Torres Strait Islander) Corporation

To ensure the Board represents the interests of all NNTC members, the NNTC Board of Directors is made up of 10 Directors:

- 4 directors nominated from the NTRB/NTSP member class (including one from GBK)
- 4 directors from the PBC/TOC member class and
- 2 additional Directors appointed by the Board.



#### **PBC FUTURES**

PBCs have been chronically underfunded, most have very little income per year and no employees. As a result, many PBCs rely on the volunteer labour of their directors and members.

#### Vision of PBC Nation (Re)Building:

A thriving and efficient PBC sector that is sustainably resourced to leverage their native title rights and interests in country, culture and heritage.

A PBC sector where native title holders are valued for their knowledge and are self-determining, and the PBC can carry out the aspirations of their communities.

A PBC sector that is a central part of building and strengthening regional economies and leaders in the clean energy transition.



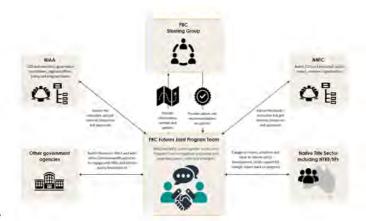
## PBC STEERING GROUP

- The Australian Government has funded the NNTC to develop an advisory group of PBCs to advise on matters of national and regional significance.
  - This is the first step in ensuring Traditional Owners have greater decision-making influence over their own lands and waters
- One of the first matters to be addressed is a new funding model for the PBC sector.
  - Recommendations 7 in the <u>Juukan</u> Gorge Inquiry: the Australian Government should establish an independent fund to administer funding for PBCs. Revenue for this fund should come from all Australian governments and proponents negotiating with PBCs
- The PBC Steering Group is made up of 26 NNTC PBC members (gender inclusive) with a representative mix of PBC jurisdiction, size, experience, chaired by Clyde Rigney (Ngarrindjeri Aboriginal Corporation). It includes two PBCs from the Torres Strait.

#### **COLLABORATIVE PROJECTS**

The following projects fall under the broader PBC Investment – national reform program and are joint projects with the NNTC and NIAA:

- 1. Developing suitable funding model options.
- Optimising existing government investment and revenue.
- Mapping the state of the sector.
- 4. Value proposition and success stories of PBCs.
- Native title education and awareness program.



# SUPPORTING OUR PBC MEMBERS

The NNTC has a range of activities to strengthen PBC nation rebuilding and provide opportunity for regional networks and growth, including:

- PBC Director Training, including in the cities and on country
- 4 day workshops covering governance, Director's Duties, UNDRIP, Strategic Planning and Finance, Trauma-Informed Practice)
- PBC Regional Forums
- · National events and workshops



#### PROTECTING CULTURAL HERITAGE

First Nations' cultural heritage is 65,000+ years of culture and history that must be protected for all future generations.

The First Nations Heritage Protection Alliance formed after destruction of the 46,000-year-old Juukan Gorge Caves in the Pilbara Western Australia.

The First Nations Heritage Protection Alliance works to improve laws, policy and practices to ensure the protection and recognition of important cultural heritage sites and values.

The NNTC is the Secretariat.

www.culturalheritage.org.au



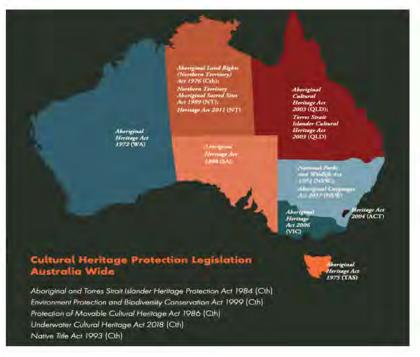


# 1. COMMONWEALTH CULTURAL HERITAGE LAW REFORM

The laws and policies in place to protect Aboriginal and Torres Strait Islander cultural heritage are for the most part woefully inadequate – focused more on regulation to facilitate destruction than the protection of heritage.

The current Aboriginal and Torres Strait Islander Heritage Protection Act (ATSIHPA) is based on a Commonwealth Minister making a declaration that can override a state authorisation (declaration model).

As at 2024, out of 220 applications, just 12 have been successful. That is only 1.93%.



#### 2. DHAWURA NGILAN BUSINESS & INVESTOR INITIATIVE

Led by the Alliance, in partnership with Business and Investor groups.

The Initiative gives practical guidance to businesses and investors on how their operations can protect First Nations' cultural heritage in line with the right to Free, Prior and Informed Consent (FPIC).

The guides were launched in March 2024 and are useful both for industry and Government.

The Guides are based on the <u>Dhawura Ngilan</u> vision and best practice standards released in 2020 by Aboriginal and Torres Strait Islander Peoples.

Dhawura Ngilan means Remembering Country in the Ngunnawal language.







www.culturalheritage.org.au/business-investor-initiative/

#### CLEAN ENERGY TRANSITION

The NNTC works closely with the First Nations Clean Energy Network to support PBCs to learn about and seize opportunities the clean energy transition presents.

The NNTC, FNCEN and ILSC are co-hosting a First Nations Clean Energy Symposium on May 8-9, 2024 in Adelaide.

This year, we are developing resources for PBCs on lessons to be learned from clean energy agreement making both locally and internationally (e.g. from Canada) to be active participants in the clean energy transition:

- Equity opportunities
- Access to capital
- Protecting FPIC
- Project governance
- Implementation



#### NATIVE TITLE COMPENSATION

We conduct information workshops on native title compensation and have produced a videos series.

We are currently consulting PBCs on an alternative settlement framework.

Possible options for obtaining compensation include:

- Litigation under the Native Title Act in 2019, the High Court decided a claim by the Ngaliwurru and Nungali peoples over land within the remote town of Timber Creek in the Northern Territory
- · Negotiated settlements



## National Native Title Council

#### **BECOME A MEMBER!**

**Stay informed:** be involved in the national conversation on matters such as cultural heritage and PBC reform, compensation and other important developments affecting our sector.

**Thrive:** we deliver training for PBC Directors, offer workshops and provide support to our members in a range of ways, including regional and national events where you will meet other PBCs from around Australia.

**Create a better system:** as a NNTC member, you can advocate with us on national matters, collaborate with the sector, share information and help us create a better system.

For further information on how membership can benefit your PBC, please contact: info@nntc.com.au



## **PBCs Charging Fees**

#### Anu Nagar, Director of Clean Energy and Investment

We acknowledge the Traditional Owners of Country on the lands on which we work, and we pay our respects to Elders past and present.







#### Different fees that PBCs can charge

- 1. Charging for access to exclusive native title
- 2. Fees for services
  - land and sea management
  - responding to future act notices





# 1. Charging for access to exclusive native title land

Exclusive native title means that native title holders can exercise their native title right and interest to the exclusion of all others. This means that other land users must seek permission to access or use the area.

PBCs may charge fees by putting in place a permit system for accessing their exclusive possession native title land.

Examples from across Australia:

- · Wunambal Gaambera Aboriginal Corporation
- · Karajarri Traditional Lands Association
- · Gangalidda Garawa Services Pty Ltd



#### Wunambal Gaambera Aboriginal Corporation

Wunambal Gaambera people have collectively authorised over 50 places called <u>Visitor Locations</u> in Wunambal Gaambera Country open to visitors. The Uunguu Visitor Pass (UVP) is required for each visitor by road, air and coast. This is also a practical way to know who is travelling on Country.

Ngauwudu Road Zone for independent travellers



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#### Karajarri Traditional Lands Association (Aboriginal Corporation) RNTBC

- You need a valid Visitor Pass to access the Tourism Zone.
- •Revenue raised from visitor pass sales go directly into the operational budgets of the Karajarri Rangers, who manage the land and the environmental and cultural impacts of tourism. When visitors buy a Karajarri Visitor Pass, they will be helping the Karajarri people to:
  - •Establish managed visitor sites at key locations, with Karajarri Rangers and Traditional Owners welcoming, guiding and sharing culture.
  - Grow the Karajarri Ranger program with a tourism focus.
  - •Provide cultural expertise and support for tour operators.
  - Develop authentic Karajarri-owned tourism ventures.

Independent Travellers

If you're an independent traveller, you'll need a Visitor Pass for your vehicle.

https://www.ktla.org.au/visitor-pass-purchase



Karajarri Visitor Pass Independent Traveller Vehicle I Day AU\$15.00



Karajarri Visitor Pass Independen Traveller Vahicle 3 Days AU\$30.00



Karajarri Visitor Pass Independent Traveller Vahide 5 Days AU\$45.00



AU\$80.00

Traveller Vets



#### Gangalidda Garawa Services Pty Ltd

#### Access and Fishing permits

- •Permit allows access to and fish in the Gangalidda Garawa country
- •Permit holders must leave the Gangalidda Garawa country by 8pm

#### **Camping permits**

- •Permit includes the authority to fish for all passengers
- ·A maximum of 30 nights can be booked at the same campsite

#### Cost

•First Night: \$35 per vehicle

Additional Night: \$25 per vehicle to a maximum of 30 nights

#### What does the fee cover?

"We take the protection of the environment and our culture very seriously. The ability to control access is a cornerstone of our law and culture and fundamental to our capacity to protect our natural resources for the betterment of our people. All funds generated through this permit system go towards providing employment opportunities of our people and funding natural resource management projects."

https://www.gangalidda-garawa.com.au/visiting-country/camping



# Processes for establishing access permits and fees

- How will stakeholders react
  - Within the community?
  - Visitors?
- Where can visitors go?
- Publicising / communicating where the fees go, how people will pay and contact you (e.g. payment online and/or in person)
- Permit terms and conditions on what's allowed on Country
   leaving no trace, pets, where you can park, where you can camp, photography allowed or not etc.
- How to monitor compliance with the permit conditions
- Invoicing / receipting / record keeping, GST / Tax implications





#### 2. Fees for services

PBCs may also charge fees for other services if those services align with their rule book. For example:

- · Cultural heritage services
- · Land management services
- Consultations

PBCs can take a proactive approach to this, by making their pricing structure available on request or on a website if they have one, as well as providing quotes upfront before any work is done.

These types of services, and their costs, are usually negotiated and agreed in advance or as part of an agreement.

Native Title

#### Examples from across the country

PBCs charge fees for service land and sea management services, including:

- weed and feral animal control
- ·biodiversity monitoring and management
- biosecurity surveys
- water quality testing and management
- Traditional Knowledge camps
- cultural heritage surveys
- sea country and marine debris monitoring and management
- \*strategic fire management and planning
- ·water quality testing and management

Many PBCs negotiate Heritage
Protection Agreements and charge
proponents fees for carrying out
heritage surveys. The fees may cover a
range of things such as:
accommodation, travel, time of native
title holders and Elders, anthropological
advice, GIS and logistical support.

Rangers in the Torres Strait have done fruit fly 'blocking' as a fee-for-service activity on Torres Strait Islands for Biosecurity Queensland.



#### 2. Charging fees for responding to future act notices

Section 60AB of the Native Title Act sets out which activities a PBC can charge fees for with respect to the future <u>acts</u> regime.

In Queensland, the Department of Resources will accept a lump sum (non-itemised) invoice of up to \$619.04 per future act notice for each PBC response. If that amount is exceeded, the PBC is required to provide an itemised invoice for the Department's consideration.

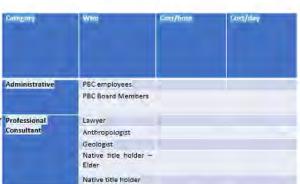


#### How do PBCs charge fees for service?

PBCs may have different processes. For example:

- · Issuing an invoice
- · Agreeing costs upfront
- Agreeing a costs schedule as part of an MOU or Professional Consultant
   Negotiation Protocol
- Agreeing on a fixed charge for certain categories

PBCs often develop a fee schedule and share it with the relevant proponent and/or government from the outset.



Fee Schedule - This may be as simple as a table showing how much the PBC charges (per hour/day) for each category of personnel they will use for the activity, plus an administrative charge.





#### Final notes

It is a good idea for PBCs to get professional advice when deciding how to charge fees because there could be GST, tax and other considerations.

Important an appropriate rule book is developed, and a suitable corporate structure is developed.

Strategic planning can be a useful process, and identifying any skills and experience you need.

Native Title Representative Bodies and Service Providers may have lawyers who can assist with this, or help you find someone else you can.



What is your experience with charging fees?



## **THANK YOU**



nntc.com.au

We acknowledge the Traditional Owners of Country on the lands on which we work, and we pay our respects to Elders past and present.



